



LSI

Leading Strategic Intelligence

Consulting and Capacity Services

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*Finding and retaining resources with the right skills and experience for your organisation can be challenging, especially when you need to **swiftly scale teams up and down** to match business demands.*

*LSI is a dynamic management consulting house that consists of a group of **highly qualified and experienced professional consultants** with capabilities reaching across a **wide variety of industries**. We offer a unique solution to the resource challenges of our clients and the need for **experienced consulting resources** that can **immediately** make a contribution to their business.*

*A **dedicated marketing team** focuses on securing assignments for our consultants, enabling them to **focus on the deliverables and desired outcomes** of their current projects. This, as well as significant profit share incentives, significantly increases LSI's **retention of consulting resources**.*

***Continuous performance evaluations** by clients, project team members and the LSI Performance Management Committee ensure that the **required standards and quality** of our consultants is maintained. The results of these performance evaluations directly impact our consultants' participation in LSI's profit share incentives and future utilisation on projects, motivating them to **deliver and perform consistently and effectively**.*

*Our **knowledge management system** and regular training interventions enable our consultants to keep up to date with best practise consulting methodologies, developments, technologies and solutions. Our close working relationship with the **IMC (Institute of Management Consultants and Master Coaches of South Africa)** also contributes significantly to the quality of our consultants.*

Consulting expertise:

*LSI is a dynamic, management consulting house that assists companies with **consulting and capacity services** solutions through its consortium of professional consultants.*

*Our consultants have **collective and specialist experience** in the diversified areas of:*

- Finance
- Business Optimisation
- Project Management / PMO
- Engineering
- Change Management
- Business Process Improvement
- Corporate Strategy
- Enterprise Cost Reduction
- Information Technology



Industry expertise:

*The capabilities and experience of our consultants reach across a **wide variety of industries**:*

- Energy & Utility Industry
- Beverages Industry
- Chemical Industry
- Mining & Metals Industry
- Paper & Pulp Industry
- Telecoms Industry
- Transport Industry
- Finance Industry

Resource Selection

LSI's **strict selection criteria and processes** offer our clients peace of mind in the knowledge that our consultants are highly experienced and hand-picked for each specific project.

The **minimum selection criteria** for LSI consultants are:

- An appropriate tertiary qualification.
- Experience as a professional consultant for at least 10 years.
- Experience as a management consultant for at least 3 years.

Our consultants are selected for their **valuable self-management capabilities, entrepreneurial mind-sets, specialised skill-sets and industry specific experience**. These attributes are critical for the successful completion of challenging consulting assignments. Preference is given to consultants **with international consulting house experience**.

Psychometric testing, letters of recommendation from previous assignments and **thorough verification** of qualifications, experience and references as well as a series of **individual interviews** ensure that only the cream of consulting talent is accepted. The stringent selection process significantly reduces the business risk to our clients.

Resource Mobilisation

We are successful at delivering **fast-track consulting resourcing** services to our clients due to the quality, diversity and experience of our consortium members in virtually every functional and professional business discipline.

Resources can be deployed within a two week period on 80% of assignments. Our consultants will **seamlessly integrate** with your business processes. Little or no learning curves are required due to their strong industry experience, existing tested and proven team dynamic, academic backgrounds and dedication to constantly updating their business and technical knowledge.

A unique blend of **technology and hands-on project management** is deployed to deliver the best resource for each consulting assignment and to manage on-going performance and communication.

The LSI Consortium consists of highly qualified and experienced professional consultants, who:

- Are **solution orientated** with proven track records in various industries;
- **Deliver consistently** and efficiently;
- Provide **tested and proven** team dynamics that reduce the storming, forming and norming periods that are present in all projects;
- Are able to collectively cover a **vast range of methodologies, technologies and sought after skills**;
- Are able to **quickly commence work** on a project with minimum formalities; and
- Are able to **transfer knowledge, skills and experience** to your team.

